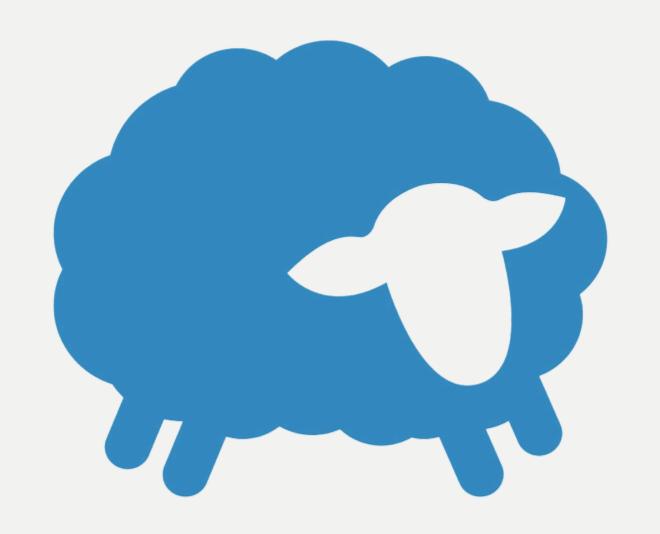
How to write emails people will actually read





UINO (Flocknote Mascot)



Facebook 7%

App Adoption/Usage _____ 10-25%

Email _____ 20-60%

Text Message — 98%



What we will cover today

- 1. Your relationship with your people
- 2. The WHY
- 3. Asking, "What do I want from them?"
- 4. The all-important Subject line
- 5. The time of day that you send emails
- 6. The quality of your list
- 7. Content
- 8. And finally, Being consistent



#1 Your Relationship (From Name)

- Do they know you?
- Do they trust you?
- How good is your relationship with them?



#2 The Why

Meh.

"We want to announce our next church picnic event."



#2 The Why

Better.

"We want to announce our next church picnic event so that people come to it."



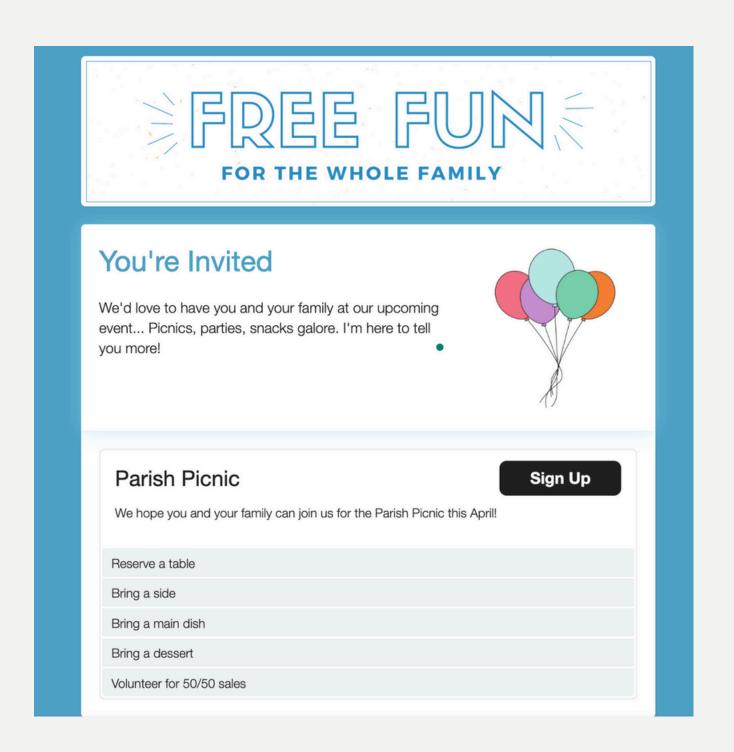
#2 The Why

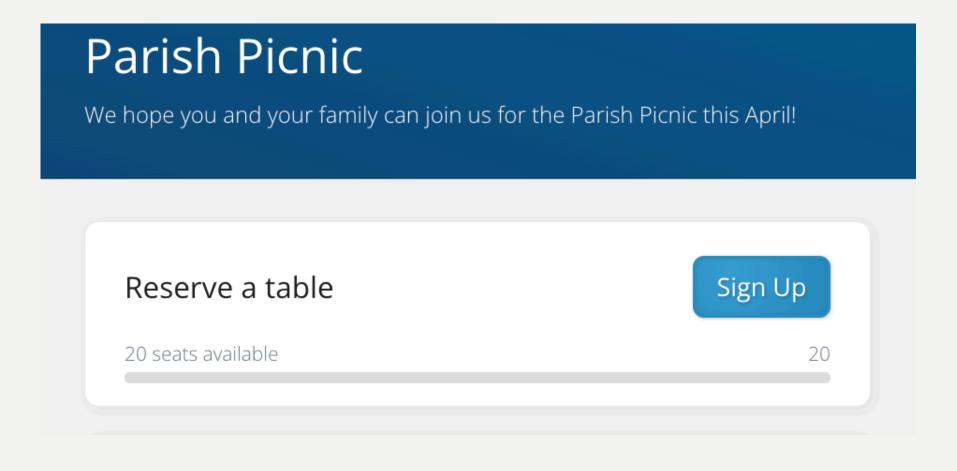
Best.

"We want to announce our next church picnic event **so that people come to it, create a sense of fellowship, and enjoy time with their families.**"



#3 Asking, "What do I want from them?"







#4 Subject Line



News from Holy Cross

Our 33rd Annual Church Picnic



Can you attend our Church picnic?



#4 Subject Line...and content preview

Q Search

Cathedral of the Sacre... 5:15 PM >
Cathedral of the Sacred Heart Newslet...
THE CATHEDRAL OF THE SACRED
HEART HOLY WEEK AT THE CATHEDR...

Q Search

Cathedral of the Sacre... 5:19 PM >
Holy Week and Easter Mass Times
Holy Thursday Mass - 6:00pm - Good
Friday Service - 3:00pm - Holy Thursd...

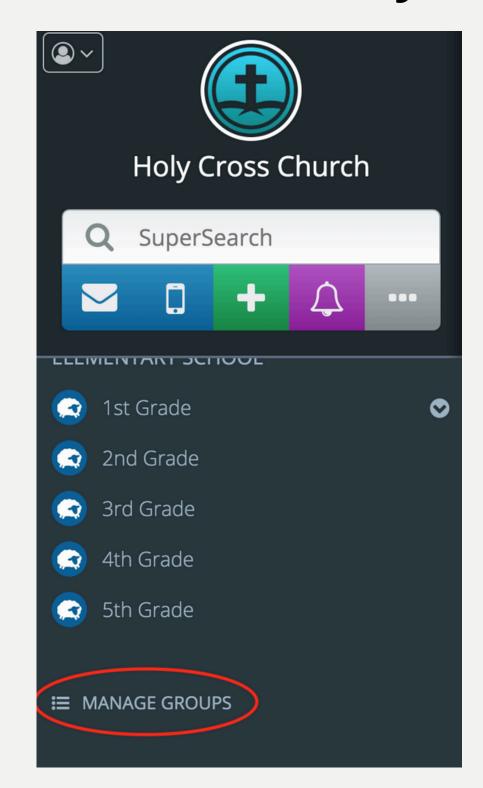


#5 Time of Day & write for mobile

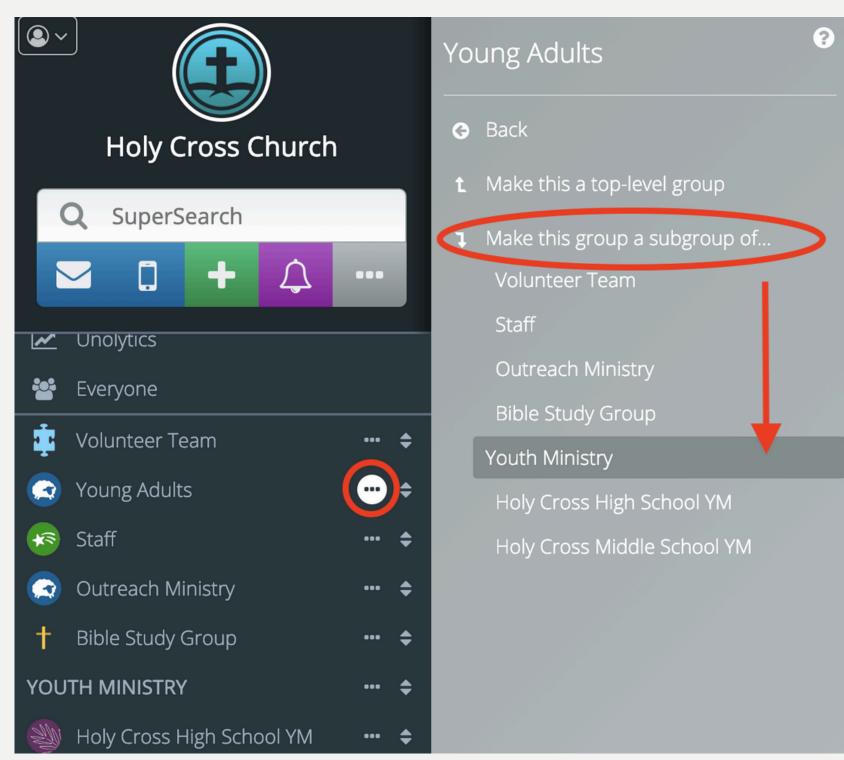




#6 List Quality

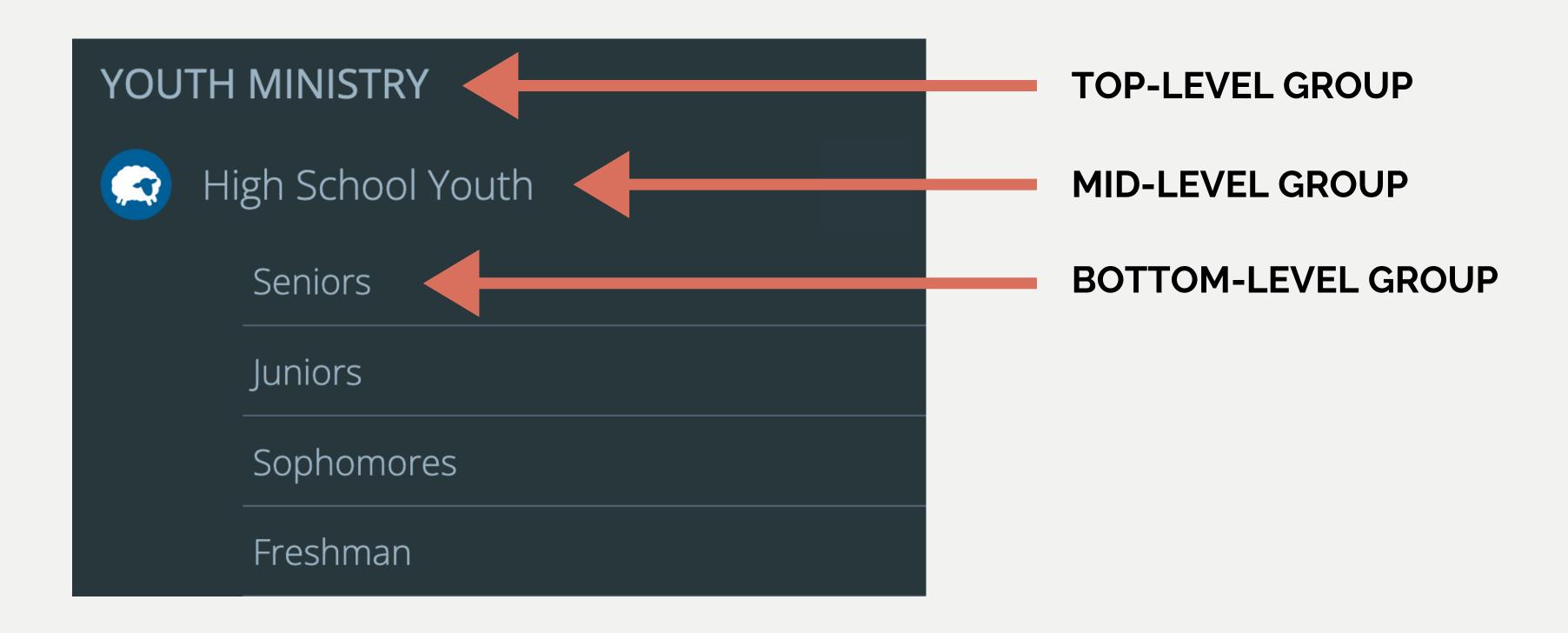








#6 List Quality





#7 Content

- Cut the fluff
- Look for rote and meaningless language

"You won't want to miss it"

"Just"

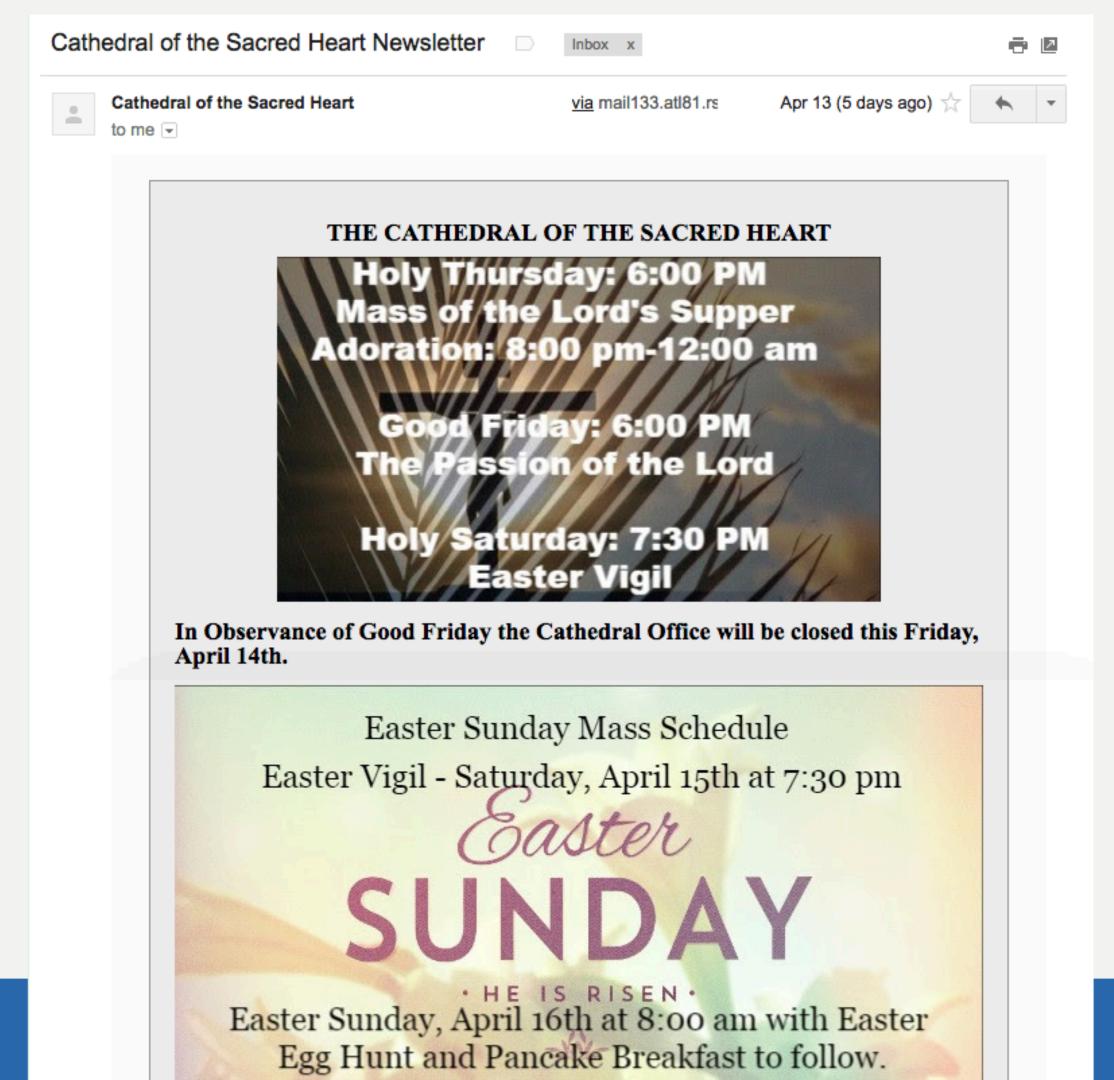
"It's going to be awesome/great/cool"





#7 Content

flock**note**



Sacred Heart Cathedral







10:40 AM (1 minute ago) 🥎





Holy Thursday, April 13th

6:00 pm - Mass of the Lord's Supper 8:00 pm - 12:00 am - Adoration

Good Friday, April 14th

6:00 pm - The Passion of the Lord **Church office will be closed all day**

Holy Saturday, April 15th

7:30 pm - Easter Vigil

Easter Sunday, April 16th

8:00 am - Mass with Pancake Breakfast and Easter Egg hunt to follow

11:00 am - Mass 5:30 pm - NO MASS











Holy Week and Easter Mass Times ▷ Inbox ×







Cathedral of the Sacred Heart <mail@flocknote.com>

to me ▼

9:09 PM (0 minutes ago)





Holy Thursday - April 13

6:00pm - Mass of the Lord's Supper 8:00pm - Midnight - Adoration

Good Friday - April 14

3:00pm - Passion of the Lord ttDariah affica will be aleged all daret





#7 Content

- Does this immediately connect with a relatable emotion or relevant topic of interest? Look for rote and meaningless language
- Does this make me want to read the next line?
- Do I really need this? Like **really**, **really** need it?



#8 Be Consistent



What we will cover today

- 1. Your relationship with your people
- 2. The WHY
- 3. Asking, "What do I want from them?"
- 4. The all-important Subject line
- 5. The time of day that you send emails
- 6. The quality of your list
- 7. Content
- 8. And finally, Being consistent



Questions?

